



PR/158388 | Corporate Finance Strategy Manager (PE / VC)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512461

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 19th, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client a leading private equity and venture capital firm, currently seeking talent as a Corporate Finance Manager as part of their strategic growth team to lead and support the expansion of their presence in the US, UK, MENA and SEA regions.

This position plays a crucial role in discovering and implementing strategic initiatives, obtaining funding, and fostering business expansion across various regions and would require frequent travel.

Job Responsibilities

- Partner with the CEO to identify and pursue new market opportunities, including mergers, acquisitions, and strategic alliances.
- Design and implement financial models and strategies to facilitate market entry and expansion in targeted regions.

- Obtain funding through various channels such as debt, equity, or alternative financing to support growth initiatives.
- Perform comprehensive market research and competitive analysis to uncover trends, risks, and opportunities.
- Oversee the development of financial forecasts, budgets, and performance reports to ensure alignment with company objectives.
- Cultivate and maintain relationships with key stakeholders, including investors, financial institutions, and corporate partners.
- Ensure adherence to local regulations and governance standards in all operating markets.

Job Requirements

- Demonstrated experience in corporate finance, investment banking, or strategic financial management.
- Proficiency in financial modelling, valuation, and business planning.
- Deep understanding of global markets, particularly in the US, UK, MENA, and Southeast Asia.
- Excellent communication and presentation skills to effectively represent the company and engage with stakeholders.
- Strategic thinker with a focus on driving growth and achieving results.
- Willingness to travel internationally and adapt to diverse business cultures.
- Strong negotiation skills and the ability to build and maintain professional relationships.

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Company Description