



PR/158370 | Sales Manager - Steel Products

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1512446

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 8th, 2025 12:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in logistics, steel trading and supply chain solutions. They provide innovative and efficient services to clients across industries. Currently, they are looking for a highly motivated and experienced Sales Representative to drive sales growth, manage client relationships and provide expert guidance on steel products to their clients.

Working Location: Damansara, Kuala Lumpur

Key Responsibilities: -

- Develop new business opportunities and expand client database
- Manage existing client accounts, ensuring strong, long-term relationships
- Provide expert knowledge on steel products, including technical specifications to clients
- Develop and deliver presentations to clients, explaining product features and benefits
- Work closely with internal teams to ensure seamless delivery of services to clients.
- Achieve sales targets and contribute to the company growth and success in Malaysian market

Requirements:

- Minimum of 5 years of experience in the steel trading industry
- Fluent in English and Mandarin (both written and spoken)
- Strong understanding of steel products and ability to explain technical details to clients
- Proven track record of sales development and client management

- Excellent communication, negotiation and interpersonal skills
- Ability to work independently as part of a team

Why join us:

- Be part of growing and dynamic global company
- Opportunity to work in a newly established office with great potential for career growth
- Competitive salary and benefits package

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Company Description