



## PR/158369 | Capital Market Specialist (Debt Financing)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512445

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

December 24th, 2024 10:37

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### JOB RESPONSIBILITIES

- **Debt Financing:** Secure debt financing for portfolio companies, clients, and partners by leveraging various financial instruments and relationships.
- **Bank Financing:** Utilize a deep understanding of bank financing to identify and negotiate favorable terms for clients.
- **Network Utilization:** Leverage a robust network of partners and connections to facilitate financing opportunities.
- **Client Advisory:** Provide expert advice to clients on debt financing options and strategies.
- **Market Analysis:** Conduct market research to identify trends and opportunities in debt financing.
- **Compliance:** Ensure all financing activities comply with relevant regulations and internal policies.

**JOB QUALIFICATIONS**

- Bachelor's degree in Finance, Business, Economics, or a related field.
- Proven experience in securing debt financing and working with banks
- Strong understanding of financial instruments and bank financing processes.
- Excellent communication and negotiation skills.
- Extensive network of industry contacts and partners.

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Company Description