



PR/158368 | Fundraising Specialist (Private Funds)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512444

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 8th, 2025 12:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Develop and implement fundraising strategies to attract investments for private funds.
- Promote and sell the company's investment products to potential clients and investors.
- Build and maintain strong relationships with clients, investors, and stakeholders.
- Identify and pursue new business opportunities to expand the client base.
- Provide clients with comprehensive information about investment products and services.
- Conduct market research to stay updated on industry trends and competitor activities.

JOB QUALIFICATIONS

- Bachelor's degree in Finance, Business, Marketing, or a related field.
- Proven track record in sales, particularly in fundraising and investment products.
- Established network of clients and investors.
- Strong understanding of financial markets and investment products.
- Excellent communication, negotiation, and interpersonal skills.

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Company Description