



PR/158361 | Sales Engineer, Japanese Speaker

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1512438

Industry

Industrial Facilities

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 10:37

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview:

A leading company in the manufacturing and distribution of high-quality diamond tools and equipment is seeking a highly motivated and experienced Senior Sales Engineer to join our team. The ideal candidate will be responsible for driving sales growth, managing key accounts, and providing technical support to our clients. You will play a crucial role in developing and implementing sales strategies to achieve our business objectives.

Job Responsibilities:

- Develop and execute sales strategies to meet and exceed sales targets.
- Build and maintain strong relationships with key clients.
- Provide technical support and solutions to clients.
- Identify new business opportunities and potential clients.
- Prepare and present sales reports and forecasts.

Job Requirements:

- Bachelor's degree in Engineering, Business, or a related field.
- Minimum of 3 years of experience in sales engineering or a similar role.
- Strong technical knowledge and problem-solving skills.
- Excellent communication and negotiation skills.
- Ability to work independently and as part of a team.

- Willing to travel within Malaysia and to Japan.
- Understanding of the semiconductor business.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description