



## PR/158291 | PRE SALES MANAGER (DATA CENTRE)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512389

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

December 24th, 2024 10:35

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is an established global Data Centre company with 30 years of expertise from Singapore. Currently they are setting up new Data Centre at Kuala Lumpur.

#### KEY RESPONSIBILITIES

- Manages project and ensures adherence to pre-approved designs and operations procedures.
- Provides strategic guidance and directions to project owners, stakeholders and vendors.
- Prepares Request for Proposal/Quotation (RFPs/RFQs) and other documents required for project budget/estimates/bids/tenders.
- Tracks, presents and reports regular status of projects to business leaders, customers and other stakeholders.
- Liaises and collaborates with stakeholders and Finance team to ensure timely procurement of project packages within budget.
- Updates and maintains all project documentations and contracts for record, retention and audit purpose.
- Performs due diligence in vendor selection and appointment, following by tender/bid interview for all projects.
- Supervises vendors to ensure execution of projects are in accordance with internal requirements and in compliance with contractual obligations.
- Liaises, communicates and collaborates with all internal and external parties to ensure timely commencement and completion of projects.

- Participates in all required training and learning sessions.

#### **JOB REQUIREMENTS**

- Possess a Degree in Engineering or Business Administration or Marketing with at least 8 years' change and project management experience in an IT, Telecommunication and/or Data Centre Industry and/or experience involving in projects from the business perspective.
- Good knowledge in Cloud, DC Hosting and related managed services.
- Strong knowledge in local Malaysia building codes and industry, government standards and compliance.
- Experience working in multinational matrix organizations and Malaysia market.
- Computer proficiencies – MS Office and Project, AutoCAD and Revit.
- Preferably Certified Project Management Professional, Lean Six Sigma or Prince 2.
- Deep knowledge in TIA 942/ Uptime Institute Tier system and frameworks/commissioning standard.

Interested applicants, please feel free to contact me at [brian.lau@jac-recruitment.com](mailto:brian.lau@jac-recruitment.com).

#LI-JACMY

#kualalumpur

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Company Description