



PR/158246 | Retail Operations Manager / Area Manager (Flexible Hours)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512367

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 10:35

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A retail multinational company is looking for a Retail Operations Manager to manage multiple outlets in the Southern Region of Malaysia.

Key Responsibilities:

- Oversee daily store operations and ensure a high standard of customer service.
- Manage and motivate a team of sales associates to achieve sales targets.
- Develop and implement strategies to drive sales and increase store profitability.
- Conduct regular performance reviews and provide coaching to team members.
- · Oversee inventory management, visual merchandising, and store maintenance.
- Track sales performance and prepare reports for senior management.

• Analyze sales data to identify trends and opportunities for improvement and implement strategies to boost sales.

Requirements:

- Must be willing to travel frequently within the Southern Region of Malaysia .
- Proven experience in managing multiple retail outlets or in a similar managerial role.
- Strong leadership and team management skills.
- Excellent customer service and communication abilities.
- Ability to analyse sales reports and financial data.

Benefits:

- · Flexible working hours and location
- High commission
- Yearly bonus
- Insurance
- Medical Allowance

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Company Description