



PR/157996 | Property Leasing - Industrial (Business Development Executive)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512324

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 10:33

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is Japanese a leading multinational company known for excellence in global construction and real estate development. They participate in a wide array of real estate projects and construction endeavors in Malaysia. Their portfolio spans various sectors within the construction and real estate industry, potentially covering property development and associated services.

Responsibilities: -

- Support the Management / Business Development Manager in planning and implementing tenancy mix for our industrial property.
- Identify and short-list suitable tenants. Initiate discussion with potential tenants, negotiate the lease and finalize rental and other terms and conditions.
- Ensure tenants adhere to the lease terms.
- Establish and maintain good landlord-tenant relationship. Resolve any tenants' concerns and issues soonest possible.
- Prepare and maintain tenancy agreements, management reports as well as documents with regards to lease

transactions.

- Monitors all New and Existing tenancy document activities to ensure they are always up-to-date and completed on time.
- To initiate forward planning and conduct market research from time to time to obtain up to date marketing intelligence and latest trends.

Qualifications: -

- Candidate must possess at least a Degree or Diploma in Marketing/Business Studies/Estate Management or relevant field.
- **Minimum 5 years' experience within property sales** and marketing environment especially in the **leasing of industrial property.**
- English & BM. For support of non-BM or English. tenant, Mandarin and local dialect's ability will be an advantage.
- **Minimum 1 year's relevant experience in active local leasing preferred.**
- Presentable and talkative person.
- Familiar with Microsoft Office

#Propertysales
#LeasingIndustrialProperty
#Salesjob
#Malaysia
#JACMY
#LI-JACMY

Company Description