



PR/157870 | Product Specialist (Ophthalmology)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512277

Industry

Medical Device

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 22nd, 2025 09:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Descriptions:

- Coordinate sales and promotion of Ophthalmology products to Ophthalmologists, hospitals and Optometry clinics within assigned territory.
- Build and maintain strong relationships with key decision-makers to increase product adoption and sales.
- Conduct product presentations, demonstrations and educational sessions to healthcare professionals.
- Identify customer needs and provided appropriate product recommendations.
- Collaborate with cross-functional teams to develop and implement sales strategies.

Requirements:

- Bachelor's degree in related field especially optometrist or nursing background.
- Minimum of 1 years of experience in sales, preferably in a related industry.
- Able to communicate with English and Bahasa Malaysia.
- Strong knowledge of sales and marketing principles and techniques
- Excellent communication and interpersonal skills.
- Ability to develop and maintain strong relationships with customer.

Company Description