



PR/157835 | Technical Sales Engineer – Electrical & Electronics

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512256

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 10:31

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Summary:

Our client is a leading provider of high-quality power supplies and solutions. They are currently seeking for a skilled Technical Sales Engineer to drive their sales initiatives. This role will involve conducting product demonstrations, providing technical support, and developing customized solutions for clients.

Working Location: Nilai, Negeri Sembilan

Key Responsibilities:

- Present and demonstrate E&E products to potential and existing customers, showcasing their features and benefits.
- Provide technical assistance to customers, addressing inquiries and resolving issues related to product performance and specifications.
- Work with the sales team to understand customer needs and create tailored solutions that meet their specific requirements.
- Build and maintain strong relationships with local accounts, ensuring high levels of customer satisfaction and repeat business.
- Collaborate with sales team to strategize and implement sales plans and contribute to achieving sales targets.

Qualifications:

- Possesses a min Diploma/ Bachelor Degree in Electrical and Electronics Engineering
- Minimum of (4) years of experience in technical sales or similar role within the electronics or engineering sector
- Strong technical knowledge of power supplies and related technologies.
- Excellent communication and presentation skills.
- Ability to develop and maintain customer relationships.
- Proven track record of achieving sales targets.
- Ability to work effectively both independently and as part of a team.

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Company Description