



PR/157766 | Sales Manager - Total Logistics

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512193

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 8th, 2025 17:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Manager

A multinational cross-border supply chain and logistics solutions provider is looking for Sales Manager to be based in Penang as part of their expansion plan in Malaysia.

Job Responsibilities

- Develop and execute strategic sales plans to achieve and exceed targets.
- Expected to bring in immediate business.
- Foster and maintain strong client relationships.
- Analyze market trends and identify growth opportunities.

- Collaborate with cross-functional teams to optimize sales processes

Job Requirements

- Proven experience as a successful sales hunter
- Demonstrated ability to drive sales growth in a competitive market.
- Exceptional communication skills.
- Strong analytical and strategic thinking capabilities

Benefits

- Competitive base salary plus uncapped commission structure.
- Recognition and rewards for top performers
- Home based

Company Description