



PR/157718 | Sales and Marketing Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512182

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 8th, 2025 17:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A key player in the coatings industry is looking for a Sales & Marketing Manager to oversee all of the sales process and develop sales opportunities.

Job Responsibilities

- Identify customer needs, provide proposals and quotation
- Provide technical supports, solutions and advice to customers
- Develop customer relationship and continuously looking for business opportunities
- Monitor overall sales activities including forecast, collection, report
- Preparation of timely reports

- Monitor customer's forecast and plan for stock replenish accordingly
- Keep abreast of the market competitor's activities and industries trends to develop and implement a high growth strategy
- Regional sales including Malaysia and Singapore

Job Requirements

- Bachelor's Degree in Sciences/ Chemical/ Engineering or related
- Minimum of 5 years of sales experience, similar industry experience is preferred, e.g. painting, coating, manufacturing
- Strong communication and negotiation skills
- Travelling required, domestic and oversea
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description