



PR/157665 | Solution Architect

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1512172

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

March 19th, 2025 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Leading integrated telecommunications provider in Malaysia looking for Solution Architect to be focused on their strategic alliance partners. The ideal candidate will have the opportunity to help shape and take initiative to produce results in cloud platform across their partner community.

JOB RESPONSIBILITIES

- Serve as a key technical member of the Solutions Architecture team in helping to enable partners and ensure partner success in building partner practice, capabilities, and solutions on the Cloud platform.
- Scope each partner engagement, with attention towards clear and well-defined objectives and success criteria.
- Provide the architectural guidance and recommendations necessary to promote successful partner engagements validating POCs, SOWs, new solutions and architecture designs.

- Demonstrate vision, creativity, business acumen and deep Cloud knowledge in jointly developing industry and vertical partner solutions.
- Own each technical enablement and engagement, and help ensure a timely and successful delivery of value.
- Capture and share best-practice knowledge amongst the solution architect community.
- Share partner and customer feedback to internal product management and engineering teams to help drive improvements.

JOB REQUIREMENTS

- Be familiar with the functions, principles, and architecture of one or more domains of the public cloud or private cloud. Basic programming knowledge or development experience is preferred.
- Highly technical and analytical, possess 5-15 years of current solution architecture (implementation/consulting) experience.
- Experience in technology/software sales or pre-sales consulting.
- Presentation skills with a high degree of comfort speaking with executives, IT Management, and developers
- Ability to communicate fluently in Mandarin and English, in technical and business settings.
- Experience in working within partner and consulting organizations
- Experience in migrating or transforming legacy customer solutions to the cloud.
- Experience in programming or scripting language is added advantage.

Company Description