



PR/157553 | International Business Development, Assistant Manager (FMCG - Beverages)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512159

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 10:26

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a MNC in the FMCG (Beverages) industry. As part of their business expansion, they are looking for an experienced Export Sales/International Business Development Assistant Manager, based at Subang Jaya.

Key Responsibilities:

- Assist in Direct Superior job to develop the international business.
- Assist Direct Superior in coordinating and attending a meeting with international customers. Understand customer's requirements and build the relationship with all customers.
- Apply, plan, prepare, and attend all exhibitions in overseas (ex; Dubai, Thailand, etc)
- Assist Direct Superior in opening more new countries/regions for the company by finding new customers.
- Assist Direct Superior and work with Halal Department in finding regulations with new countries.
- Working with SCM team to meet all requirements in shipping with customers.
- Working with Halal Department to make sure all TMs are registered in target countries.

Job Requirements:

- At least a Bachelor's degree in Business Admin/Management/Other Relevant Studies.
- Supply Chain skills/experiences in export business is an added advantage.
- Intermediate Excel Skills and Power Point Skills are required.

- Excellent command of English, both verbal and written.
 - Self-motivated & result oriented.
 - Logical thinking, issue-driven thinking and critical thinking skills
 - Able to work under pressure to meet deadline, able to work independently and coordinate well in a team.
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Company Description