



## PR/157553 | International Business Development, Assistant Manager (FMCG - Beverages)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512159

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 22nd, 2025 05:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is a MNC in the FMCG (Beverages) industry. As part of their business expansion, they are looking for an experienced Export Sales/International Business Development Assistant Manager, based at Subang Jaya.

**Key Responsibilities:**

- Assist in Direct Superior job to develop the international business.
- Assist Direct Superior in coordinating and attending a meeting with international customers. Understand customer's requirements and build the relationship with all customers.
- Apply, plan, prepare, and attend all exhibitions in overseas (ex; Dubai, Thailand, etc)
- Assist Direct Superior in opening more new countries/regions for the company by finding new customers.
- Assist Direct Superior and work with Halal Department in finding regulations with new countries.
- Working with SCM team to meet all requirements in shipping with customers.
- Working with Halal Department to make sure all TMs are registered in target countries.

**Job Requirements:**

- At least a Bachelor's degree in Business Admin/Management/Other Relevant Studies.
- Supply Chain skills/experiences in export business is an added advantage.
- Intermediate Excel Skills and Power Point Skills are required.

- Excellent command of English, both verbal and written.
  - Self-motivated & result oriented.
  - Logical thinking, issue-driven thinking and critical thinking skills
  - Able to work under pressure to meet deadline, able to work independently and coordinate well in a team.
- 

## Company Description