



PR/157552 | Export Sales Manager (FMCG - Beverages)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512158

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 22nd, 2025 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a MNC in the FMCG (Beverages) industry. As part of their business expansion, they are looking for an experienced Export Sales Manager, based at Subang Jaya.

Key Responsibilities:

- Coordinate shipments and logistics for overseas orders
- Collaborate with marketing team to develop strategies for global expansion
- Monitor market trends and competitor activities
- Provide excellent customer service and support to international clients
- Identify new sales leads and potential markets
- Negotiate and close sales contracts with international clients

Job Requirements:

- At least a Bachelor's degree in Business Admin/Management/Other Relevant Studies.
- Experience in managing export business is an added advantage.
- Intermediate Excel Skills and Power Point Skills.
- Excellent command of English, both verbal and written.
- Self-motivated & result oriented.
- Logical thinking, issue-driven thinking and critical thinking skills

- Able to work under pressure to meet deadline, able to work independently and coordinate well in a team.

Company Description