



PR/122473 | Senior After Sales Sales Engineer

Job Information

Recruiter
[JAC Recruitment Indonesia](#)
Job ID

1512121

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

January 22nd, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications:

- 1). Has product knowledge of engine and generator set or heavy equipment
- 2). Has knowledge for maintenance standard, trouble shooting and repair works
- 3). Has sales skill such as presentation, communication, negotiation, keep and improve relationship with customer
- 4). Has 5 years experience in sales of spare part and service (similar business more preferable)
- 5). Has 2 years experience (at least) for supervisor or leader of sales staff or sales engineer

Job Description:

- 1). Conduct sales activity for spare part & service for direct customer.
- 2). Expand and increase covered level of sales for direct customer for MGS user, OEM and other.
- 3). Maintain and improve relationship with active customer.
- 4). Make quotation, follow up RFQ from customer and others
- 5). Coordinate with related section to follow up quotation and order received.
- 6). Make regular report for sales activity and result.
- 7). Supervise sales staff and sales engineer

