



PR/122463 | Sr. Account Manager

## Job Information

### Recruiter

[JAC Recruitment Indonesia](#)

### Job ID

1512110

### Industry

Business Consulting

### Job Type

Permanent Full-time

### Location

Indonesia

### Salary

Negotiable, based on experience

### Refreshed

January 22nd, 2025 04:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

- Assisting in identifying and pursuing new sales leads and opportunities.
- Building and maintaining relationships with existing clients and customers.
- Assisting in negotiating sales contracts and agreements.
- Assisting in developing and implementing sales strategies to meet or exceed sales targets and quotas. - Providing exceptional customer service and support.
- Staying up-to-date with industry trends and developments.

## Company Description