



PR/157138 | Senior Sales Executive (Construction Chemicals)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512109

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

March 5th, 2025 11:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A chemical manufacturing who is a producer of polymer sealant is looking for Senior Sales & Marketing Executive to grow the business in construction, industrial, transportation, flooring, waterproofing, DIY and specialty markets within ASEAN countries.

Job Responsibilities

- Support Marketing Manager and joint responsible for sales and marketing functions of Polymer Sealant in ASEAN market to meet the mid-term plan and KPI
- Enhance strong brand name and market awareness by collaborating with existing customers to promote company's products to the upstream and downstream segments
- Provide routine sales service and solution to the key customers to maintain good relationship and to keep abreast of latest market development

- Conduct market analysis such as latest marketing trends and competitor activities and propose idea to superior that could lead to sales increase
- Cooperate with oversea trading partner to continue scouting for new candidates (distributor/ compounder) to expand Polymer Sealant business to different region

Job Requirements

- Degree in Chemistry/ Chemical Engineering/ Science or any related discipline
- At least 3 years of sales experience in polymer/ paint/ water proofing/ sealant or any related construction materials
- Good communication and negotiable skills
- Willing to travel within ASEAN countries
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description