



## PR/157138 | Senior Sales Executive (Construction Chemicals)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512109

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 22nd, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

A chemical manufacturing who is a producer of polymer sealant is looking for Senior Sales & Marketing Executive to grow the business in construction, industrial, transportation, flooring, waterproofing, DIY and specialty markets within ASEAN countries.

### Job Responsibilities

- Support Marketing Manager and joint responsible for sales and marketing functions of Polymer Sealant in ASEAN market to meet the mid-term plan and KPI
- Enhance strong brand name and market awareness by collaborating with existing customers to promote company's products to the upstream and downstream segments
- Provide routine sales service and solution to the key customers to maintain good relationship and to keep abreast of latest market development

- Conduct market analysis such as latest marketing trends and competitor activities and propose idea to superior that could lead to sales increase
- Cooperate with oversea trading partner to continue scouting for new candidates (distributor/ compounder) to expand Polymer Sealant business to different region

**Job Requirements**

- Degree in Chemistry/ Chemical Engineering/ Science or any related discipline
- At least 3 years of sales experience in polymer/ paint/ water proofing/ sealant or any related construction materials
- Good communication and negotiable skills
- Willing to travel within ASEAN countries
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACMY

---

Company Description