



## PR/155913 | Product Specialist

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512076

**Industry**

Healthcare, Nursing

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 22nd, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**One of the top leading pharmaceutical companies developing innovative drugs is looking for a Penang based Product Specialist to join the team.**

**Job Responsibilities**

- Schedule appointment with healthcare professionals on product detailing.
- Arrange conferences and group events for targeted audiences.
- Establish plans to increase opportunities to meet and speak with contacts in the medical and healthcare sector.
- Prepare sales report and conduct competitor analysis to expand market penetration.
- Analyze sales data to optimize performance and ensure that resources are utilized properly.

**Job Requirements**

- Degree in Science or equivalent.
- At least 1 year of working experience in pharmaceutical sales targeting at hospital sector.
- Good communications and presentation skills.
- Outstanding organizational and consultative selling abilities.
- Willing to travel.

