



## PR/155830 | Senior Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512074

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

December 24th, 2024 10:25

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is an established food packaging solution providers at Pasir Gudang.

#### JOB RESPONSIBILITIES

Location: Pasir Gudang, Johor

Industry: Food packaging manufacturing (5 days/week)

- To establish Sales Planning and Sales Budget
- To establish Sales Expense Planning and Budget
- To conduct management in credit sales and collection for payment
- To conduct market research and investigation
- To collect and manage market-share information

- To visit clients in overseas such as Singapore, Thailand, Vietnam, Australia and other countries.

**JOB REQUIREMENTS**

- Diploma/ Degree holder, any related study in Sales and Marketing
- Excellent customer service and sales skills.
- Strong verbal and written communicator.
- Excellent phone and presentation skills.
- Proficiency in Microsoft Office
- Good negotiation and problem-solving skills.

Interested on this position, feel free to apply online or email to [suesin.yong@jac-recruitment.com](mailto:suesin.yong@jac-recruitment.com) / tel: 07-2781122

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Company Description