



## PR/139717 | SALES MANAGER (FOOD - INTERNATIONAL BUSINESS)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1512066

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

December 24th, 2024 10:25

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is an established food manufacturing (FMCG) located in Pasir Gudang, Johor.

### JOB RESPONSIBILITIES

- Location: Tanjung Langsat, Johor Bahru
- To handle export market clients.
- To develop marketing and sales objective and strategy to achieve the sales goal and profit targets.
- To identify channel opportunities to expand market shares
- Plan, execute and follow up on overseas trip effectively, including relevant trade show and exhibition.
- Resolve customer service and product quality issue promptly with assistance of factory team.

- To review and support on food safety system implementation including HACCP, GMP, FSSC 22000.
- Monthly report and review on sales target and margin performance.
- To maintain good relationships with key customers

#### **JOB REQUIREMENTS**

Degree/Diploma in Business Studies, Marketing or its equivalent.  
5 years experience in sales and marketing in Food FMCG industry.  
Experience in export market.  
Good command of English.  
Possesses own transport and keen to travel overseas.

Interested applicants are welcomed to apply online or contact Sue Sin for more information. Suesin.yong@jac-recruitment.com / 07-2781122 / 012-7378326

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Company Description