



CR/158325 | Medical Sales Specialist

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1512064

Industry

Medical Device

Job Type

Contract

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 5th, 2025 18:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A prominent medical company is looking for a motivated and results-oriented Medical Sales Specialist to spearhead sales efforts, drive revenue growth, and expand market share in Malaysia.

Main Responsibilities of the Medical Sales Specialist role:

- Develop and implement sales strategies and goals.
- Lead sales programs and create marketing initiatives.
- Manage inventory, budgets, and market visits.
- Represent the company at trade meetings and maintain client relationships.
- Direct market research and evaluates new business opportunities.

Key Requirements:

- Bachelor's degree in life sciences, business, or a related field.
- Must have at least 5 years of working experience with proven sales track record in Medical industry.
- Experienced in direct sales of medical equipment to government and private hospitals.
- Strong understanding of the procurement process and excellent relationships with KOL in the government health care sector.
- Can work independently and willing to travel.

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Company Description