



PR/122022 | BD Manager

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1512019

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

December 24th, 2024 10:23

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Industry: Mining Services**Key Responsibility:**

- Identify and optimize opportunities for business growth and development to ensure continued success and expansion of the business
- Develop, expand, and build feeder network and effective relationship to maximize opportunities for cross referrals and local development
- Develop proposals that addresses client's needs, concerns, and objectives
- Contribute to marketing and thought leadership activities
- Create development plans for large client accounts

Requirements:

- Minimum Bachelor's Degree in Mining Engineering.
- Proven connections and knowledge in the diverse mining industry, including both open-pit and underground mining.

For more information, feel free to contact our consultant, Lia Damayanti, on LinkedIn.

Company Description