



## Leasing Executive 【A Global Hospitality Company】

経験者優遇/都内エリアの物件300室→3,000室獲得を目指す！

### Job Information

#### Hiring Company

inthehood, LLC

#### Subsidiary

Dash Living

#### Job ID

1511930

#### Industry

Real Estate Brokerage, Management

#### Company Type

Small/Medium Company (300 employees or less)

#### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards, Minato-ku

#### Train Description

Yamanote Line, Shinbashi Station

#### Salary

4 million yen ~ 6 million yen

#### Work Hours

9:30~18:30 (休憩時間: 60分)

#### Holidays

完全週休2日制 (土・日)、祝日、夏季休暇、年末年始休暇 等

#### Refreshed

April 15th, 2025 03:00

### General Requirements

#### Minimum Experience Level

Over 3 years

#### Career Level

Mid Career

#### Minimum English Level

Business Level (Amount Used: English usage about 50%)

#### Minimum Japanese Level

Native

#### Minimum Education Level

Bachelor's Degree

#### Visa Status

Permission to work in Japan required

### Job Description

都内を中心に新しいコンセプトの宿泊施設になる部屋の獲得がミッション！

～不動産業界のご経験者優遇～

### 【Attractive point of working at inthehood】

- **Established in 2015**: A hospitality group composed of members from around the world.
- **Adaptable Living**: Provides lifestyles tailored to diverse needs, including inbound travelers and nomadic workers.
- **Operations and Property Management**: Manages concept-based accommodation facilities under the "inthehood" brand.
- **Prime Locations**: 90% of managed properties are located inside the Yamanote Line. While most tasks are office-based, periodic site visits are required.
- **Global Collaboration**: Works in coordination with an overseas operations team to manage properties efficiently.

### <Position LEASING EXECUTIVE>

- Promote and sell Dash Living's products and services to customers according to their needs.
- Handle inquiries by email, chats and phone calls ensuring a high level of customer satisfaction through excellent sales services.
- Maintain and expand customer databases (lead generation, referrals, etc.)
- Develop strategies and suggest ways to improve sales and ensure monthly KPIs are hit.
- Help the Admin team to issue the invoice and contract for a smooth contract process.
- Communicate and report to HQ regarding the sales strategy and current updates.
- Communicate with the local team to arrange the guest's service requests.
- Provide assistance and support to the team.

[About Dash Living]

<https://www.dash.co/en/japan>

### Employment Type

正社員(最初の6か月のみ有期契約社員)

試用期間

契約の更新 有(契約期間満了時の業務量、勤務成績により判断)

通算契約期間は上限無し

### Salary Range

想定年収400万円～

※ご経験に応じて応相談。

### Work location

本社(東京都港区西新橋1-1-1WeWork日比谷フォートタワー10-121)

毎週金曜リモートワーク可

受動喫煙防止措置 : 屋内禁煙

### Working/Break Time

9:30～18:30 (休憩 : 午後12時00分～午後13時00分)

時間外労働 : あり(月平均20時間)

### Holidays

完全週休二日制

### Benefits Program

- 加入保険 : 健康保険、厚生年金保険、労災保険、雇用保険
- 交通費全額支給 (上限 3 万円/月)
- 希望者産休取得率100%
- 都内に多数拠点があるシェアオフィスWeWorkで勤務

### Required Skills

### Recuirement

- Able to speak Japanese and English fluently
- Bachelor's Degree
- At least 2-3 years of relevant experience (Real Estate experience will be an advantage).
- Has at least 1-2 years experience with sales/retail/hospitality or any other related field.
- Sharp analytical skills coupled with good interpersonal and communication skills
- Must be able to work with minimal supervision
- Possess a "can do" attitude
- Fast learner and Self Starter

### Nice to Have

- Japanese Real Estate License holder (Takken)
- Experience in corporate sales or B2B sales environment

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Company Description