



PR/113268 | Sales Frozen Foods [Japanese Speaking] / JLPT N3 / Salary 50K

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1511068

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 17th, 2024 12:10

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications:

- Minimum of 2 years working experience in Sales position.
- Fluency in written and spoken English.
- Knowledge of Japanese language is an advantage
- Good presentation and negotiation skills.
- Good level of initiative, strategic thinking ability and proactive with business sense.
- High responsibility and willing to learn new things.
- Can work as a team with under pressure.
- Working time will be flexible even in the evening time.

Job Descriptions:

- Searching new potential customers and getting appointment.
- Visiting to new customers, introducing products, and dealing with sales contract.
- Maintaining existing client and building up good customer's relationship.
- Receiving orders from customers.
- Daily product ordering (fresh fishes by air and other food items in the future).
- Preparation for smooth delivery.
- Inventory & delivery management (consignment work, inventory check work).

- Cash (Money) and payment collection from customers (Reminder, Collection, Negotiation).
 - Delivery activities.
 - 5S activities (Organize, Tidy, Cleaning, Clean, Discipline).
 - Midnight work to receive customers' order be required.
 - Other tasks as assigned by General manager.
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Company Description