



PR/094370 | [Consumer Electronics] Area Sales Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1511045

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 17th, 2024 11:41

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a well-known brand name in the Consumer Electronics industry

Job Responsibilities

- Develop and implement a Regional commercial plan that is aligned with the company's vision
- Manage and develop the sales team
- Manage the distribution within the Region to ensure sales performance
- Achieve the highest visibility in-store
- Develop good relationships with the big distributor players in the South Region

Job Requirements

- English is a must
- 7-10 years of experience in the consumer electronics industry, preferably in the water-heating
- High leadership skills and ability to engage people
- Ability to travel frequently within the assigned area

Company Description