

# Michael Page

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(CONFIDENTIAL) Business Unit Manager - Diagnostics

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## Job Information

### Recruiter

Michael Page

### Job ID

1510944

### Industry

Medical Device

### Company Type

Small/Medium Company (300 employees or less) - International Company

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

15 million yen ~ 20 million yen

### Refreshed

December 16th, 2024 18:49

## General Requirements

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Fluent

### Minimum Education Level

Bachelor's Degree

### Visa Status

No permission to work in Japan required

## Job Description

- Oversees the operation of the business unit, lead a team of sales, marketing and service
- Develop and execute business strategies focused on driving product sales growth

### 企業情報

- Family-owned European diagnostics company
- Stable business with more than 50 years of history

### 職務内容

- Oversees the operation of the business unit
- Lead a team consisted of sales, marketing, service and technical support
- Develop and execute business strategies focused on driving product sales growth
- Analyze market trends and implement marketing strategies to support sales initiatives
- Collaborate with internal and external stakeholders to drive new product launches and projects

#### 条件・待遇

- Stable business with more than 50 years of history
- Report to Japan GM and work with global strategy team closely
- Oversee the business unit and create strategies for both sales and marketing
- Flexible work style, competitive salary

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

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#### Required Skills

- Leadership experience in sales OR marketing
  - Experience in the diagnostics, medical device or pharmaceutical industry
  - Fluent in both Japanese and English
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#### Company Description

Family-owned European diagnostics company  
Stable business with more than 50 years of history