

**MichaelPage**

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## Account Manager (Chromatography) Remote Based

### Remote Account Manager (Chromatography)

#### Job Information

**Recruiter**

Michael Page

**Job ID**

1510797

**Industry**

Other (Medical, Pharmaceutical)

**Company Type**

Large Company (more than 300 employees) - International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

7 million yen ~ 9 million yen

**Refreshed**

December 13th, 2024 09:00

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

No permission to work in Japan required

#### Job Description

- Promote sales for chromatography products in Japan
- Relationship building with key clients and collaboration with dealers

#### 企業情報

- Global leader in chromatography-related products
- Leading US biotech company providing solutions to a varied industry including pharma, semi-conductor and chemical

#### 職務内容

- Promote sales for chromatography products, overseeing east Japan region under domestic sales manager
- Relationship building with key clients and collaboration with dealers
- Customers: any company that uses chromatography solutions, including but not limited to pharma, semi-conductor, environment etc.

#### 条件・待遇

- Contribute to the growth of Japan business
- Plentiful resources for training, opportunities for internal transfer
- Work closely with global and management in Japan, involve in sales planning
- Remote based, can be based outside of Tokyo

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

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### Required Skills

- Experience in B2B sales
  - Industry experience in biotech, pharma, chemistry, or semi-conductor is a plus
  - Knowledge in chromatography, analytical devices like HPLC, GC, MS is a plus
  - Capability to communicate with counterpart overseas in English
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### Company Description

Global leader in chromatography-related products

Leading US biotech company providing solutions to a varied industry including pharma, semi-conductor and chemical