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【Senior Product Manager (Tokyo, JP)】米国発・DX免税電子化ツールPIE VAT

Working with our Global product team!

Job Information

Hiring Company
Pie Systems Japan K.K.

Job ID
1510781

Division
Product and Engineering team

Industry
Internet, Web Services

Company Type
Small/Medium Company (300 employees or less) - International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
10 million yen ~ 15 million yen

Refreshed
January 16th, 2025 00:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

About the job

Pie Systems is looking for a hands-on technical Product Manager to join our Product organization. This team member will be based in our Japan HQ in Tokyo, and report in to our global product organization.

If you want to join us on our mission to digitize the tourism industry, please apply with your resume and application as soon as possible, as interviews are conducted continuously.

Background:

We're a small 30-person, global, VC-backed startup working at the intersection of fintech, retail, and travel. Our product, Pie VAT is a frictionless digital solution for the $70b tax free shopping. We are a remote-first distributed team across the US, Europe, and Asia (hubs in San Francisco, Copenhagen, and Tokyo). Among our thousands of store partners are some of the best known brands and retailers in the industry.

As travel returns, and we have accelerated our growth, we're looking for incredible people to help lead product development. Our product-first focus allows for features and decisions to be led by a customer-centric mindset. We're analytical and ambitious - willing to do whatever it takes to empower our teams, and bring as much value as possible to our customers.

What we're looking for:

We are looking for a senior product manager based in Japan to help shape and push our product forward. As a core member of our product and engineering team, you will contribute to our feature and innovation roadmap, especially for the local Japanese market. This role will focus on products both for our store partners as well as our tourist app. You will work cross-functionally with our global Sales, Business Development and Engineering teams to identify, implement, and measure new features and use cases. You will report in to our Product Lead based in the US.

What you will be working on:

- Drive the strategy, tactics, and timelines for building engagement across Pie products (consumer and merchant facing). Partnering with the broader product and engineering organization to build platforms and applications for customer data, personalization and experimentation
- Develop innovative and industry leading features and products that uniquely serve Pie's store partners and differentiate via design and clever applications of data
- Inspire your cross-functional peers in order to build a strong partnership in delivering excellent products and services
- Scope and define integration projects with other technology partners.
- Work with the local Japanese team on understanding customer pain points, market opportunities, and defining possible solutions with our larger organization.

What we offer: • You will work at the forefront of the digital revolution within tourism • Space for rapid professional development • Challenging tasks, high responsibility and with a high impact • A small distributed team of experienced entrepreneurs (Paypal, Udacity, Thirdlove, Square)

Required Skills

Qualifications

- Fluency in both (written and spoken) Japanese and English
- 5+ years of product management or equivalent experience
- Experience driving cross-functional growth initiatives that require deep analytical abilities and strong data analysis capabilities
- Strong customer empathy and experience shaping product direction and execution based on customer needs
- A hunger to tackle complicated and impactful product & business problems
- Strong strategic thinking, problem solving, and logical structuring abilities with a data-driven mentality
- A humble and scrappy get-it-done mindset
- Comfort with ambiguity; the ability to independently lay out and test clear hypotheses, and solve problems without well-defined direction
- Excellent verbal and written communication skills
- Lives in Japan, can work in Japan (working permit or equivalent visa status)

Bonus (Good to have): • Startup experience (e.g. within fashion/fintech/payments) • Interest and experience working within the technology industry/start-up environment in tourism/retail

Company Description