



PR/086747 | Inside Sales Team leader (m/f/d) in Willich

Job Information

Recruiter
[JAC Recruitment Germany](#)
Job ID

1510581

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 18:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A leading manufacturer of innovative machinery solutions, our company excels in delivering high-quality products and services globally. With a strong commitment to excellence and customer satisfaction, they continuously drive technological advancements in various industries, providing reliable and efficient solutions to meet diverse client needs.

JOB RESPONSIBILITIES

- Lead a team of two direct reports.
- Facilitate cross-border communication across departments.
- Align with management directives and mediate between operational teams.
- Handle quotations and order processing.

- Manage procurement and sales activities across the EU.
- Oversee import and export operations.
- Maintain relationships with existing clients through phone calls and emails.

JOB REQUIREMENTS

- Relevant experience in sales within Germany or the EU.
- Basic knowledge of trade and payment terms (Incoterms, LC, TT).
- Industry experience preferred, but not mandatory
- German language proficiency (B2-C1 or above) and English business fluent

PREFERRED SKILLS AND EXPERIENCES

- Working experience or familiarity in Japanese company is an asset

BENEFITS AND OTHERS

- **Annual Leave:** 30 days of holiday per year
 - Mon - Thu between 7:30 - 8:30 to 16:30 -17:30
 - Fridays between 7:30 - 8:30 to 14:30 - 15:30
- An interesting and international working environment.
- A pleasant and collegial working atmosphere.
- Stability and reliability of a medium-sized employer.
- **Working hours:** 38 hours / week

- **Home office:** 3 days per month

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE

Company Description