



## PR/086720 | Sales Manager for Actuator Related Parts (m/f/d) (100% Remote)

### Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1510563

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

December 11th, 2024 18:48

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

An established medium-sized company based in Jena with a history of over 30 years and part of a global group with production sites in Germany, Japan, and the USA is currently looking for a Sales Manager for Actuator related parts (m/f/d).

This company supplies products for drive technology to various industries including machinery, semiconductor, optics, medical technology, aerospace, and many others.

**JOB RESPONSIBILITIES**

- Marketing the products in Germany and Europe
- Acquisition of new customers and development of new markets

- Professional presentation of the company and customer training
- Identification of customer requirements, development of technical solutions, and provision of technical consultations
- Preparation of calculations and offers, and follow-up until contract conclusion
- Scheduling and monitoring of orders
- Participation in trade fairs and exhibitions
- Field sales activities

#### **JOB REQUIREMENTS**

- Willingness to travel; Class B driver's license
- Completed commercial training and several years of experience in sales
- Proficiency in MS Office and other common software applications
- Basic technical understanding is desirable
- Strong customer and service orientation
- Excellent communication skills, negotiation ability, and assertiveness
- Quick comprehension, resilience, and self-initiative
- Fluent German is a must, good command of spoken and written English is beneficial

#### **BENEFITS**

- Company benefits including a company car

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description