



PR/122555 | Sales/Business Development

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1510480

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 18:42

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Identify and target potential projects – obtaining project information
- Create relationships with potential clients or information sources
- Create a strategy to obtain projects and execute/implement the strategy
- Evaluate potential projects
- Lead a tender team in tender process including negotiations/conclude the contract.

JOB REQUIREMENT

- Min. bachelor's degree or equivalent
- Min. 15 years of working experience in construction industry – construction company, design office, structure engineering office, MEP office, QS office, etc.
- Able to speak English
- Excellent communication, negotiation, and presentation skills

Company Description