



JAC Recruitment

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Indonesia

## PR/122546 | BD Manager Personal Care

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1510472

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

December 11th, 2024 18:42

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- Identify partnership opportunities
- Develop new relationships in an effort to grow business and aid expansion efforts.
- Managing organizational sales by developing a business plan that covers sales, revenue, and expense controls
- Planning and directing the hiring and training of sales team
- Developing your sales team through motivation, counseling, and product education
- Develop individual sales targets and assign territories for the sales team
- Tracing sales goals and reporting results as necessary.

- Achieving sales goals

Qualifications:

- Bachelor's or Master's degree or equivalent experience in Business, Pharmacy, or Apothecary
- 6+ years' of industry-related business development and sales experiences, specifically in the cosmetics ingredients
- Strong knowledge of successful sales and marketing strategies

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Company Description