



PR/122250 | Sales

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1510365

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 18:41

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a Japanese manufacturing company is looking for Sales Staff to join their team. Please find the details as follows:

Responsibilities:

- Build and maintain strong relationships with existing and potential clients.
- Identify and develop new business opportunities to achieve sales targets.
- Maintain accurate records of sales activities and provide regular reports to management.
- Negotiate terms of sales agreements and close sales deals.

Requirements:

- Minimum of 2 years of experience in sales, preferably in the automotive or manufacturing industry.
- Strong interpersonal and relationship-building skills.
- Proven ability to meet or exceed sales targets.

- Proficiency in English; additional languages are a plus.

Company Description