



PR/116070 | Japanese Speaking Sales / Bang Na / Up to 60K

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1510034

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 18:21

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- **Order Management:** Receive orders from Japan and oversee the delivery of mass-produced products from our factories in China and the Philippines.
- **Troubleshooting:** Conduct environmental surveys to identify and resolve any issues that may impact production or delivery.
- **Production Coordination:** Confirm production plans with headquarters and ensure alignment with sales forecasts.
- **Meetings:** Participate in production and sales meetings with headquarters to discuss strategies and updates.
- **Distributor Communication:** Maintain regular communication with distributors to ensure smooth operations and address any concerns.
- **Market Expansion:** Develop strategies to expand the company's market share, keeping a close eye on competitors.

- Reporting: Provide regular reports to the Manager in Singapore, detailing sales activities and market conditions.
- Client Visits: Accompany Japanese staff on client visits to foster strong relationships and address client needs.
- Exhibitions: Represent the company at industry exhibitions to promote our products and network with potential clients.

Qualifications:

- Bachelor degree in any field.
- 1 year plus experience in sales of any product is preferred.
- Detail-oriented with the ability to calculate sales logically.
- Ability to drive.
- Japanese proficiency at a business level and English at an intermediate level.

Benefits:

- Language allowance
- Other allowance: TBD

Company Description