



PR/094512 | Hong Kong Sales for Financial Service Industry

Job Information

Recruiter
[JAC Recruitment Singapore](#)
Job ID

1509666

Industry

IT Consulting

Job Type

Permanent Full-time

Location

China

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 18:11

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Advertisement Template

COMPANY OVERVIEW

Our clients is an AI company which promotes the efficiency of financial institutions with cutting-edge technologies. It is co-founded by former senior executives from other well-known Internet companies, large financial institutions and law firms. They are committed to connecting customers and financial institutions, and count among the leading Fintech companies focused on enabling partners with automatic, efficient and intelligent consumer finance technology services

JOB RESPONSIBILITIES

- Responsible for developing and maintaining resources of core enterprises and other institutions, including but not limited to trusts, funds, investment banks, securities asset management, internet finance, and Asset-Backed Security issuers among other financial institutions.
- Responsible for expanding various financing channels, promoting the initiation and implementation of financial projects, and maintaining relationships with capital providers.
- Regularly visit target customers, provide product information and services, understand and fulfil customer needs.
- Continuously optimize processes and transaction structures, safeguard the interests of the company and partners,

enhance cooperation stickiness, and reduce company costs

JOB REQUIREMENTS

- Degree holder or above in Finance, Economics, or related fields.
- At least 5 years of experience in banking, funds, trusts, investments, or related industries, with a good understanding of credit knowledge and familiarity with Asset-Backed Security preferred.
- Capable of channel development and independent project operation, possessing certain channel resources such as family offices/ private asset management.
- Excellent communication skills, resilience, proactive work attitude, and quick response.
- Willing to travel.

Working Location: Hong Kong

Apply online or feel free to contact me directly (via email: charlotte.guo@jac-recruitment.com) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Guo Run (R24124139)

JAC Recruitment Pte. Ltd. (90C3026)

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Company Description