



PR/094456 | Technical Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1509649

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 18:11

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new **sales opportunities (Outdoor)**.
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections

- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

JOB REQUIREMENTS

- Must have proven working experience in the mentioned fields **(Waterproofing/ Epoxy Flooring)**
- Prefer in Engineering degree (civil |architecture) or B.Sc. in Chemistry
- **Owns a Car will be advantage**
- Very good in English language
- Excellent knowledge of MS Office
- Understanding of marketing and negotiating techniques
- Fast learner and passion for sales
- Self-motivated with a results-driven approach
- Aptitude in delivering attractive presentations

Interested applicants please send your resume to:

Jun Fong Khor

Email: junfong.khor@jac-recruitment.com

EA Licence: 90C3026

EA Personnel No: R1439255

We regret to inform that only shortlisted candidates will be notified.

#LI-JACSG
#countrysingapore

Company Description