



PR/094356 | Sales Manager (Onsite in Japan)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1509541

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 15:42

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Manager

JOB DESCRIPTION

- Develop business plans, solutions, and strategies within the assigned functions;
- Market research and business development orientation in the Japanese market;
- Propose and develop a variety of services and products suitable to customers and the market;
- Organize, operate, and promote the efficiency of the sales team;
- Report on business results and activities to the Director of CJP Division and the Board of Directors
- **Working location:** Osaka/ Nagoya/ Tokyo, Japan.

REQUIREMENTS

- Japanese N1 or equivalent (REQUIRED). Can speak English is PLUS.
- Bachelor/Master in Information Technology/Economics or related;
- 3+ years of working in the position of Head of Department / Sales Team Leader, developing and managing a team of 3++ employees.
- 2+ years of business in the Japanese market. Having business knowledge, the network of the Japanese outsourcing market, and software production activities.

BENEFITS

- Accompanied by a Manager or C level for at least the first 6 months in the new office;
- Opportunity to be promoted to Branch Manager (Director level) after at least 12 months of working;

#LI-JACVN

Company Description