



PR/108405 | Officer~ Sr. Officer/AM-Chemical Sales (Solvents/Monomers)

Job Information

Recruiter

JAC Recruitment India

Job ID

1509212

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 15:35

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title/Position: AM/ Manager- Chemical Saes (Solvents/Monomers)

Preferable Age: 24 ~ 35 years

Education: min. Graduate, post-Graduation is an added advantage but not a pre-requisite

Work Experience: min. 2~7 years relevant work experience

Work Field: Chemical industry (preferably handling petrochemicals and/or chemicals sold in bulk packing like ISO Tanks, bulk charter vessel, etc.)

Preferable field of work: Paints/Coatings/Adhesives/Ink industries preferable but not pre-requisite

Job Profile:

- Handle price negotiations with buyers in India and our Overseas principal's
- Visit local customers in India frequently to exchange information
- Take care of local sales supply chain from order conclusion to payment collection
- Support supervisor in preparation of internal reports as and when necessary
- Market Analysis for price trends and targeting untapped market
- Responsible for handling end-to-end sales, from lead generation to closing deals
- Keeping up to date with industry trends

Work Weightage for SALES side (Indian buyer) – 80%

Work Weightage for PURCHASE side (overseas seller) – 20%

Place of Work: Mumbai

Company Description