



PR/158346 | General Manager (Based in China)

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1509179

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 15:32

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, who specializes in plastic resin colour compounding, extrusion, masterbatch, and dry pigments is looking for a general manager to lead and manage the subsidiary company's overall operations in China and its representative office in Hong Kong. The role includes strategic oversight of sales, marketing, and business operations in the plastic resin industry.

Job Responsibilities

- Develop and implement operational strategies aligned with company goals and objectives
- Lead the Sales & Marketing Department to drive revenue growth and market share in the plastics industry
- Formulate and execute marketing strategies to enhance brand visibility and customer engagement
- Prepare and manage budgets, ensuring financial health and alignment with strategic objectives
- Monitor operational performance and implement continuous improvement initiatives
- Ensure all operations comply with local, regional, and international laws and regulations

Job Requirements

- Diploma/ Degree in Chemistry/ Sales & Marketing or any related discipline
- Minimum of 5 years of progressively responsible management experience, preferably in sales and marketing or operations in the Plastic trading industry
- Strong understanding of the plastics industry, including market trends, technologies, and competitive dynamics

- Exceptional leadership, communication, and interpersonal skills
- Ability to develop and execute strategies while managing complex operations
- Willingness and ability to be stationed in Dongguan, China
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description