



PR/158228 | Business Development Sales (for Japanese Speaker)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1509092

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 15:31

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A Japanese machinery trading company, is looking for Japanese Speaker to join their Sales teams with the responsibilities below.

JOB RESPONSIBILITIES

- Sales of machinery and equipment for Japanese and local clients.
- Sales of machinery and equipment for factories in industries such as chemistry, pharmaceuticals, food, electrical and electronic components, and automotive, among others.
- Export sales and shipment management of biomass fuel (PKS: Palm Kernel Shell) to Japan.
- Business development for new ventures.
- Expansion of new customers.
- Expansion of new suppliers.
- Exploration of new biomass fuel sources.

JOB REQUIREMENTS

- Proficiency in Japanese for internal communication.
- Proficiency in English and Malay.

- At least 2 years of experience in sales or engineering industry.
- Experience in handling industrial equipment and machinery products (will be a plus).

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description