



PR/157594 | Business/Sales Analyst (FMCG)

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1508837

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 15:18

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is an established MNC from the FMCG (Food & Beverage) industry. As part of their market expansion, they are looking to hire an experienced Sales Analyst, based at KL.

Key Responsibilities:

1) Data Analysis and Reporting

- Collect, analyze, and interpret sales and financial data to identify trends, patterns, and opportunities.
- Generate and distribute regular sales/financial reports, breakdown of cost of goods sold, monthly P&L for each SKU.
- Provide insights and recommendations based on data analysis to improve sales strategies and tactics.

2) Sales Forecasting and Planning

- Assist in the development of sales forecasts and sales targets.
- Monitor and report on sales performance against forecasts and targets.
- Support the sales team in planning and budgeting processes.

Company Description