



PR/089749 | - Sales Manager

Job Information

Recruiter

JAC Recruitment Korea

Job ID

1508757

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Korea, South

Salary

Negotiable, based on experience

Refreshed

December 11th, 2024 15:09

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Overview:

Sales Manager

Responsibilities:

- Developing country sales plan in consultation with all the relevant stakeholders
- Provide engineering consultative sales to end users and consultants, advising on the best solution
- Channel Partner Development and Management
- Communicating market requirements back to product management teams

- Defining and agreeing on marketing actions with marketing and business management

Requirements:

- B.Sc. or M.Sc. (or equivalent) in technical discipline(preferably in Chemical, Electrical, Mechanical, Process, Power, Instrumentation areas)
- Business proficiency in English
- Proven track record of successful international sales and channel management.
- Proven track record of successful in both process instrument sales as well as project sales.
- An extrovert with preference to meet and develop relations with people in general.

Company Description