



【800～1200万円】 Sales Representative and Business development

営業推進・企画のご経験のある方は歓迎です。

## Job Information

### Recruiter

JAC Recruitment Co., Ltd.

### Hiring Company

非公開

### Job ID

1507902

### Industry

Automobile and Parts

### Company Type

International Company

### Job Type

Permanent Full-time

### Location

Kanagawa Prefecture

### Salary

8 million yen ~ 12 million yen

### Work Hours

09:00 ~ 18:00

### Holidays

【有給休暇】初年度 10日 1か月目から 【休日】完全週休二日制 土 日 GW 夏季休暇 土日、年末年始、ゴールデンウィーク、...

### Refreshed

March 27th, 2025 10:01

## General Requirements

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Native

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

【求人No NJB2200319】

### POSITION SUMMARY:

Maximize market share and profitability working with sales manager

Pursue new business for new products and new applications in line with CS (Connection Systems) segment strategy and profitability targets

Support all projects and programs associated with Nissan other JOEMs and Tier1s in order to reach the above objectives

from harness tier perspective.

Perform critical analysis for products that will drive value for our customers

Build SAP (Strategic Action Plan) and Budget data files including monitoring of JOEM car production figures

Build customer intimacy in collaboration with Global sales and Engineering teams.

Collaborate with major Japanese harness suppliers build strategies and develop strategies for expanding our business in Japan.

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## Required Skills

### EXPERIENCE KNOWLEDGE REQUIRED:

- More than 5 years of experience in sales and marketing of automotive parts

### SKILLS REQUIRED:

- English communication and computer applications

### PERSONALITY TRAIT:

- Effective functional leader and good teamwork player
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## Company Description

ご紹介時にご案内いたします