



PR/122442 | Key Account Manager (Home Appliances)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1507428

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

December 3rd, 2024 10:20

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Oversee Modern & E-Commerce branches for Home Appliance (HA) products.
- Achieve sales targets and ensure customer satisfaction.
- Create and implement sales strategies to boost market share and business growth.
- Analyze market conditions, competition, and uncover new opportunities.
- Submit regular sales reports, projections, and highlight potential issues to management.

Qualifications:

- Bachelor's degree or equivalent.
- Proven track record in sales management, particularly in Modern & E-Commerce accounts.
- Strong leadership, integrity, and communication skills.
- Strategic and analytical mindset.
- Able to thrive in dynamic, high-pressure situations.

Company Description