



Job Description

Job Description:

- 1. **Marketing Strategy Formulation and Execution:** Develop marketing strategies and annual plans for the company's liquid milk products and ensure their implementation. Analyze market trends, identify opportunities and threats, and adjust marketing strategies to maintain a competitive edge.
- New Product Development: Identify and capture new market trends, discovering opportunities for new products. Coordinate with R&D, production, and quality departments to promote the development and launch of new products. Develop marketing plans for new products to ensure their successful launch and rapid market capture.
- 3. **Brand Management:** Manage the overall brand of the company's liquid milk products, enhancing brand awareness and reputation. Organize brand promotion activities and implement brand marketing plans.
- Market Research and Analysis: Conduct market research to understand market demand, competitors, and consumer behavior. Analyze sales data and market feedback, providing market forecasts and product recommendations.
- 5. **Market Research and Analysis:** Conduct market research to understand market demand, competitors, and consumer behavior. Analyze sales data and market feedback, providing market forecasts and product recommendations.
- 6. **Budget Management:** Develop the annual budget for the marketing department and monitor and adjust budget execution. Ensure the input-output ratio of marketing activities, controlling marketing expenses.
- 7. Team Management: Build and manage the marketing team, cultivating team members' professional skills and

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business capabilities. Establish team performance appraisal standards and motivate the team to achieve goals.

8. Public Relations and Media Liaison: Maintain good relationships with media, partners, and other stakeholders. Handle company PR events, enhancing the company's image.

Requirements:

- Bachelor's degree or above in Marketing, Business Administration, or related fields.
 Has 8 years of experience in liquid milk industry
- 3. Ability to communicate in English

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