



PR/108784 | Sr. Sales Executive

Job Information

Recruiter

JAC Recruitment India

Job ID

1507345

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB DESCRIPTION

Designation- Senior Executive (Sales & marketing)

Male- age over 25-35 years old.

Education- Bachelor degree in any field.

Reporting to- Asst. Manager - Sales & Marketing

Check and follow up PO balance status every week

Good responsibility & strong in-service mind.

Good command in English.

Can operate MS office. (Word, Excel, Power point)

Have knowledge of EMS sales and purchasing materials.

Have knowledge of MRP system.

Duties & Responsibilities

- Achieve sales & profit budget.
- Control delivery for customers / work with factory and PMC team
- Check and follow up PO balance status every week
- Visit customers every week to make relationship with management members.

- Visit warehouse every week to check safety stock level and space etc
- Make accurate sales quotation with proper way to secure profit
- Handle quality issue / Manage with factory/supplier on time (if any)
- Handle engineering & technical issue / Manage with factory/supplier on time (if any)
- Identify and resolve customer issues with team members in order to improve customer satisfaction
- Join internal general meeting every Monday (Web meeting)
- Follow 5S in office as well as anywhere.
- Follow standard of work and company policy
- Developing new customer (prefer Japanese customers)

Company Description