



PR/121951 | Sales Manager

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1507321

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

December 3rd, 2024 10:17

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our Client, Japanese Automotive manufacturing company is currently looking for a Sales Staff position with detail as per following:

Key Responsibilities:

- Identify and develop new business opportunities within the automotive manufacturing sector.
- Maintain and strengthen relationships with existing clients.
- Achieve sales targets and objectives set by the company.
- Conduct market research to identify trends and customer needs.
- Negotiate contracts and close sales deals effectively.
- Provide excellent customer service and support to clients.
- Collaborate with internal teams to ensure client satisfaction.
- Maintain accurate records of sales activities and client interactions.

Requirements:

- Bachelor's degree in Business, Marketing, or a related field.
- Minimum of 2 years of sales experience in the automotive manufacturing industry, preferably with a Japanese

company.

- Proficiency in English or Japanese (both written and spoken). Proficiency in both languages is a plus.
- Strong negotiation and communication skills.
- Excellent interpersonal and relationship-building skills.
- Ability to work independently and as part of a team.
- Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint).
- Willingness to travel as needed.

Company Description