



PR/158302 | Sales Assistant Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1507262

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 3rd, 2024 10:12

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a prominent Singapore-based global trading company specializing in the provision of industrial chemicals and raw materials. With an extensive presence across various industries, our client operates in key markets including Singapore, Vietnam, Indonesia, Thailand, the Philippines, Sri Lanka, Egypt, South Korea, and the UAE. Currently, they are in the process of expanding into Malaysia.

Job Responsibilities

- Perform sales and management of chemicals products
- Build close relationship with customers and suppliers on regular basis
- Responsible for the implementation of the marketing strategy with specific objectives and targets as agreed with the Head Office
- Plan marketing related campaigns in conjunction with company's mission and vision
- Develop and implement effective sales strategies to drive revenue growth for industrial chemical products.
- Regularly supply market research information to the Management to enable effectively penetrate the assign market

Job Requirements

- Bachelor Degree in Chemical Engineering / Science, Marketing, Sales, Supply Chain, or equivalent
- At least 5 years of experience in chemical sales from chemicals trading company
- · Strong understanding of the industrial chemical market, including key players, trends, and opportunities
- · Willing to travel for business trips

- Working location: Jalan Imbi, KL
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description