



## CR/158325 | Medical Sales Specialist

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1507251

**Industry**

Medical Device

**Job Type**

Contract

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

December 3rd, 2024 10:12

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

A prominent medical company is looking for a motivated and results-oriented Medical Sales Specialist to spearhead sales efforts, drive revenue growth, and expand market share in Malaysia.

**Main Responsibilities of the Medical Sales Specialist role:**

- Develop and implement sales strategies and goals.
- Lead sales programs and create marketing initiatives.
- Manage inventory, budgets, and market visits.
- Represent the company at trade meetings and maintain client relationships.
- Direct market research and evaluates new business opportunities.

**Key Requirements:**

- Bachelor's degree in life sciences, business, or a related field.
- Must have at least 5 years of working experience with proven sales track record in Medical industry.
- Experienced in direct sales of medical equipment to government and private hospitals.
- Strong understanding of the procurement process and excellent relationships with KOL in the government health care sector.
- Can work independently and willing to travel.

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Company Description